

Module 2 - Study Guide

ATTRACTING AND HIRING:

How to Get Great Employees Working for You

People are TOO _____.

Stop Fishing and Start _____.

You must know exactly what you're hunting for.

Skills, Attitudes, Experiences and Personalities = the _____ people for the _____ job.

Success leaves clues.

Do _____ research. Establish a _____ for each position by using the data you gather from the previous successful hires.

3 TIPS TO FIND TOP TALENT

1. _____ and _____ your existing talent to find sources for new talent.

Reward an employee whose referral you hire.

2. Hunt for talent in nearby _____ and _____.

Develop key relationships with teachers, coaches, counselors, and administrators within each school who know students who:

SHOW UP REGULARLY

COME PREPARED

COMPLETE HOMEWORK

FOLLOW DIRECTIONS

GET ALONG WITH OTHERS

DO GREAT WORK

3. Hunt your _____.

Have a culture everyone wants to work for!